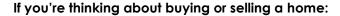# 15 Reasons Anyone Should Take
a Real Estate Course

...even if you don't plan to start a real estate career.

**Whether you rent, own, or "hope to own", real estate is a big part of your monthly budget.
It pays to understand the basics!**

If you're renting:

1.) Learn your legal rights and responsibilities as a tenant

2.) Discover what your landlord is legally responsible to do

3.) Find out what mortgage companies will look for when deciding if you qualify for a mortgage

If you're thinking about buying or selling a home:

The purchase of a home is one of the largest investments you'll ever make. Make an informed decision before you sign on for 15 or 30 years of mortgage payments.

4.) Learn about the transaction process

5.) Learn about the contracts you'll sign

6.) Calculate commission splits you'll pay to the real estate salespeople involved

7.) Understand how a CMA is different than an Appraisal

8.) See how the CMA and the Appraisal will affect your offer price and financing terms

9.) Learn about real estate taxes and assessments

10.) Learn how to fight your municipal assessment when it's out of line

If you're curious how real estate can help you meet your financial goals:

For many people, buying an investment property is one of the best ways to meet their financial goals without having a huge amount of money to work with.

11.) Learn how to tap the equity in your home to purchase an investment property

12.) Understand your financing options

13.) Learn the benefits and drawbacks of different types of mortgages

14.) Learn the basics of property management

15.) Discover various strategies real estate investors use to grow their portfolios

THE
REAL ESTATE SCHOOL